



20.07.2011

Tele2 summarizes Q2 2011 results

Moscow – the Russian Office of the European telecommunications company Tele2 AB has announced the Company's consolidated financial and operating results for Q2 2011.

In Q2 2011, the Company demonstrated strong growth across key financial indicators:

- Operating revenue grew by 22.9% versus the corresponding period of the previous year to RUB 12.8 billion;
- EBITDA for Russia as a whole amounted to RUB 5 billion, representing a 32% growth against Q2 2010;
- EBITDA in mature regions exceeded RUB 4.8 billion (RUB 4 billion year-on-year);
- EBITDA in new regions totaled RUB 116 million (versus minus RUB 227 million in Q2 2010);

Indicator	Q2 2011	Q2 2010	Change
O Operating revenue, RUB million	12 793	10 635	22.9%
EBITDA (Russia), RUB million	5 003	3 789	32%
EBITDA (mature regions), RUB million	4 887	4 017	21.7%
EBITDA % (Russia)	39.1	36	3.1 pp
EBITDA % (mature regions)	49.3	45	4.3 pp

The key operating indicators improved in Q2 2011:

- The Company's subscriber base grew by 19.3% versus the same period last year, reaching 19,705,000 people in Russia.
- Average revenue per user (ARPU) grew by 1.4% in ruble terms against the same period last year to RUB 220.
- Average minutes only use (MoU) as a whole in Russia amounted to 243, representing a 4.6% increase year-on-year.

Indicator	Q2 2011	Q2 2010	Change
Subscriber base, thousand	19 705	16 513	19.3%
ARPU (RUB)	220	217	1.4%
MoU (minutes)	243	232	4.6%

Dmitry Strashnov, Tele2 Russia President:

“In Q2 2011, Tele2 showed high growth indicators, which proved that its operations in Russia were efficient. The key projects of the first half of the year included development of its mono-brand mobile stores and launch of offers for business in all the regions where the Company is present. Over 19.7 million Russian subscribers that chose Tele2's network proved that our services are in demand. In 2011, we plan to maintain the level of investments in the development of our network, which will amount to 16.9% of revenue.”