

Press release

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Tele2 reports 1Q19 results: operator continues building up top line

Moscow – Tele2, an alternative mobile operator, has reported consolidated financial and operating results over 1Q19.

In 1Q19 the company exhibited the following financial results:

- operating revenue gained 15.1% compared to 1Q18 and reached RUB37.7 bn;
- EBITDA increased 71.9% compared to the same period last year and totaled RUB16.1 bn;
- EBITDA margin reached 42.7%, having added 14.1 pps compared to 1Q18;
- investment into IT infrastructure and technology totaled RUB9.3 bn having increased 101.2% compared to the same period 2018.
- Net income totaled RUB2.3 bn;
- Net Debt-to-EBITDA dropped 33% down to 2.5.

Indicator (bn rubles)	Q1 2018	Q1 2019	Change
Operating revenue	32.8	37.7	15.1%
EBITDA ¹	9.4	16.1	71.9%
EBITDA margin, %	28.6%	42.7%	14.1 pps
CAPEX	4.6	9.3	101.2%
Net Income	0.1	2.3	2677%

¹Since 2019 Tele2 applies IFRS 2016 standards

In 1Q19, the company showed following operating results:

- churn decreased 0.4 pps down to 9.3%;
- a number of active wireless Internet users increased 24% compared to the same period last year.

Indicator	Q1 2018	Q1 2019	Change
Churn (%)	9.7%	9.3%	(0.4 pps)